

# Career Times

## College of Business Administration

THE UNIVERSITY of TENNESSEE   
KNOXVILLE



### Welcome from the 2nd College of Business Administration Career Consultant



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Hello!

My name is Jessica (Heath) Geist and I am very excited to introduce myself as an additional College of Business Administration Career Consultant with Career Services at UT Knoxville. Jeannine Berge and myself will be working together to serve the needs of the CBA. I recently relocated to take this job from Kansas State University and am anxious to begin working with you and your students!

As a CBA Business Consultant, I will be working with students and faculty in the **Accounting, Economics, Finance, and Statistics** programs. I look forward to working with you to help create opportunities for these students through job and internship searches, quality employer exposure, and helping with any other career development needs.

In order to best meet your needs and the needs of students, I hope to speak with you and receive feedback about what you would like to see and what you think would benefit students. I am available to meet with students at any point to critique resumes, have a mock interview, share resources useful in job searching, or simply to discuss their career plans

and what they can be doing to put themselves in a good position. Please encourage your students to make an appointment with me at any time!

I am also able to come and speak with your classes about various career related topics such as resume development, how to prepare for a career fair, networking, job search strategies and more.

Please let me know if you have any questions or if there is anything that I can do to assist you. I look forward to meeting you and partnering in our pursuit to educate students.

All the best,

Jessica

Jessica Heath Geist  
Career Services Consultant,  
College of Business Administration  
100 Dunford Hall  
jgeist@utk.edu  
(865) 974-2159  
[www.career.utk.edu](http://www.career.utk.edu)

### Upcoming Events:

Part-Time Job Fair UC Ballroom	Wed, 8/24/11 2-5:00 PM
Career Services Cookout Dunford Hall	Thurs, 9/1/11 11:00 AM-2:00 PM
Social Impact Fair UC Ballroom	Tues, 9/13/11 2-5:00 PM
Accounting Interview Week	9/19- 9/23/11
"Gaining Admissions into Highly Competitive Graduate Programs" UC Auditorium	Wed, 9/14/11 4:00 PM
Logistics Fair Thompson-Boling Arena	Mon, 9/26/11 4:00-6:00 PM
Fall Job Fair Thompson-Boling Arena	Tues, 9/27/11 2:00-6:00 PM

### FAST FACTS

- 2010– 2011 brought an 8% increase in overall hiring of business students from 2009-2010.
- For 2010– 2011 Career Fairs, there was a 4% increase in employer attendance.
- UT business students have higher salary offers than the national average for most business majors.



## Employers Hiring 2010-11 Business Undergraduates

21st Mortgage	Emerson Electric	Portfolio Audit, LLC
808Skate	EMS Consultant	Pricewaterhouse Coopers
Access America Transport	Enterprise Rent-A-Car	Principle Group
Affinion Group	Ernst & Young	Quanta Manufacturing
Alcoa, Inc.	Express Courier	RaceTrac Petroleum
Alcoa Good Times	ExxonMobil	Radio Systems Corporation
Aldi, Inc.	FedEx	Reformed University Fellowship
Allstate Insurance Company	FedEx Ground	Restoration Services
Altria Group Distribution Company	First Tennessee Bank	Rezult Technology
Amazon.com	Fountain Financial Group	Ruby Tuesday
American Accessories International	Frito Lay	Ruth's Chris Steak House
Amica Mutual Insurance	Georgia Pacific Corporation	Rush Enterprises
Apple, Inc.	Grayson BMW Hyundai	Saddle Creek Corporation
AT&T	Handbag Superstore	Sarah Cannon Research Institute
Avery Dennison	Helzberg Diamonds	Schneider Electric
Babysitter Express	Hertz Corporation	Sears Holding Corporation
Bank of America	Home Depot	ServiceMaster
Bayer Healthcare	Home Instead Senior Care	Shaw Industries Group, Inc.
BorgWarner	IBM	Sinclair Broadcast Group
BPV Wealth Management	Intermodal Cartage Company	Six LS
Bridgestone Americas	Internal Data Resources	Smith & Nephew, Inc.
Holding, Inc.	Internal Revenue Services (IRS)	Social Media Marketing
Brookdale Senior Living	International Paper	Sonoco
Brooksource	JB Hunt	Spirit AeroSystems Inc.
Burlington Northern Santa Fe	Jefferson County Government	State Government, TennCare
Caterpillar, Inc.	Kimberly-Clark	System Improvement, Inc.
Celadon Trucking Services	Kohl's Department Stores	Taco Bell
Central Transport	Kollmorgen	Target Stores
Charter Media	KPMG	Teach for America
CHEP	Lockheed Martin	Tennessee Donor Services
Cherokee Country Club	London & Amburn PC	Tennessee Valley Authority (TVA)
Chick-Fil-A	Lord Abbott & Co.	Teton Transportation
Chico's FAS	LP Building Products	Tim Wilson
Chris Mullins Company	LPL Financial	The Colonnade Group
CIEE	Manhattan Associates	Total Quality Logistics (TQL)
CIGNA Corporation	Marcus and Millichap	Unilever
Clayton Bank and Trust	Mark Brown Construction	Unisource Worldwide, Inc.
Clayton Homes/Vanderbilt Mortgage	Marriott Business Services	United Parcel Service (UPS)
ConAgra Foods	Mars Petcare US, Inc.	University of Tennessee, Knoxville
Consolidated Graphics	Marten Transport	US Air Force
Covenant Health	Modern Heating Cooling & Roofing	US Army Infantry
Covenant Transport	Morgan Keegan & Company, Inc.	US Army Reserve
Cracker Barrel	New Constructs	US Bank
CROSSMARK	Newell Rubbermaid	US Marine Corps
CUMMINS, Inc.	Norfolk Southern Corporation	V. Alexander & Co.
Curves	Oak Ridge National Laboratory	Valley Apparel LLC
Day & Company, PC	OHL	Vertek Solutions
Deloitte	Orange of Nashville	Virtual Interactive Center
Department of Defense	ORNL Federal Credit Union	Vitran Express
Dick's Sporting Goods	Penske Logistics	Volunteer Resource Group
DSC Logistics	PepsiCo	Waddell & Reed, Inc.
Ebco, Inc.	Pilot Travel Centers, LLC	Walt Disney World Co.
EdFinancial	PilotHSA	Whirlpool Corporation
Elite Insurance	Pinkstaff, Simpson, Hall & Headrick	WW Grainger

### 2010-11 Undergraduate Business Post-Graduation Statistics

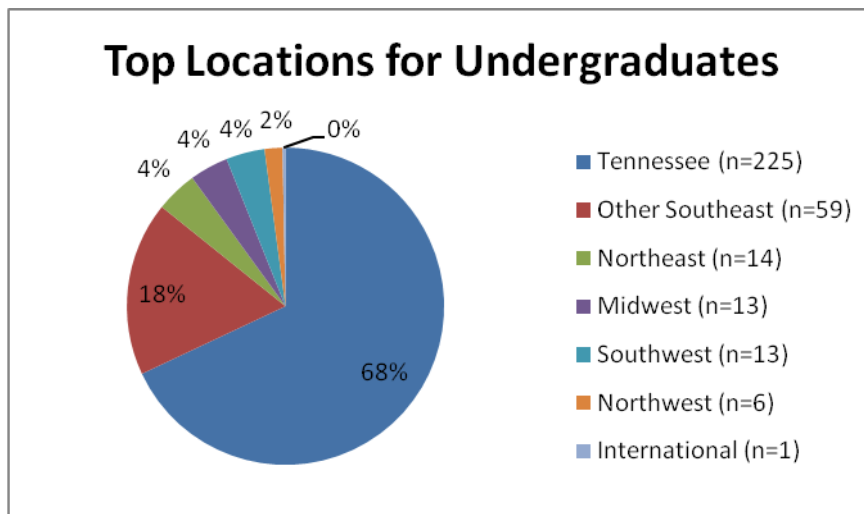
\*All results are self-reported by students graduating in August 2010, December 2010, and May 2011.

Total # = Number of students graduating in major

Known # = Number of students who completed our placement survey

National Average Data from Michigan State University College Employment Research Institute (CERI)

Major	Total #	Known #	Employed		Grad		Internship		Out of Job		Still		UT Average Salary #	National Average*	
			Full Time #	%	School #	%	#	%	Market #	%	Seeking #	%			
Accounting	160	150	27	18%	52	35%	37	25%	6	4%	28	19%	14	\$42,971	\$41,885
Economics	14	11	2	18%	4	36%	0	0%	2	18%	3	27%	2	\$29,400	--
Finance	113	93	40	43%	17	18%	5	5%	0	0%	31	33%	22	\$46,472	\$43,356
Human Resources	29	26	9	35%	2	8%	2	8%	1	4%	12	43%	7	\$35,228	\$38,954
Logistics	199	176	95	54%	5	3%	9	5%	3	2%	64	36%	80	\$48,799	\$42,852
Ent. Mngt/Mngt	105	81	39	48%	7	9%	3	3%	2	3%	30	37%	24	\$36,658	\$37,991
Marketing	143	123	48	39%	12	10%	6	5%	8	7%	49	40%	27	\$41,362	\$37,772
Public Administration	9	8	4	50%	2	25%	1	13%	0	0%	1	13%	2	\$25,400	--
Statistics	4	3	2	67%	1	33%	0	0%	0	0%	0	0%	2	\$38,750	--
<b>Total</b>	<b>776</b>	<b>671</b>	<b>266</b>	<b>40%</b>	<b>102</b>	<b>15%</b>	<b>63</b>	<b>9%</b>	<b>22</b>	<b>3%</b>	<b>218</b>	<b>33%</b>	<b>168</b>	<b>\$38,338</b>	<b>\$38,330</b>





100 Dunford Hall | 915 Volunteer Blvd. | Knoxville, TN 37996  
Phone: (865) 974-5435 | E-mail: [career@utk.edu](mailto:career@utk.edu)

The mission of UT Career Services is to create opportunities for students, employers, and faculty. We are the first stop for all things career-related. We provide career counseling, career exploration classes, resources to help students choose a major or career and assistance with the job and internship search.

## Thank You!

Congratulations and thank you to the following CBA faculty and staff specifically named by graduating students as providing assistance with their next step after graduation:

Ellen Anderson  
John Anderson  
Chad Autry  
Ken Baker  
Penny Beasley  
John Bell  
Phyllis Bishop  
Harold Black  
Randy Bradley  
Tammi Brown  
Chip Bryant  
Ernie Cadotte  
Kim Campbell  
James Chyz  
Don Clark  
Laura Cole  
Mark Collins  
Russell Crook  
Tamara Crook  
Sujan Dan  
Phillip Daves  
George Drinnon  
David Ecklund  
Dan Flint  
James Foggin

Robert Fuller  
Tom Graves  
Betsy Gullett  
Tiffany Harmon  
John Hoffman  
Mary Holcomb  
Anita Hollander  
Harry Hughes  
Franz Kellerman  
Jack Kiger  
Chris Koch  
LeAnn Luna  
Debbie Mackey  
Timothy Madden  
Dianne Marshall  
Diane Mollenkopf  
Mark Moon  
Lane Morris  
Monique Murfield  
Suzan Murphy  
Lisa Murray  
Chuck Noon  
Fred Pierce  
Andy Puckett  
Pat Richardson  
Lloyd Rinehart

Dave Schumann  
Shay Scott  
Elaine Seat  
Andrew Seidler  
Adam Smith  
Anne Smith  
Keith Stanga  
Michael Stahl  
Ted Stank  
Deborah Swanquist  
Glenn Swift  
Greg Talley  
Wendy Tate  
Laura Trainer  
Karyn Valades  
John Wachowitz  
Marianne Wanamaker  
Jim Wansley  
Mike West  
Josh White  
Darren Williams  
Mark Willoughby  
Kathy Wood  
Lynn Youngs  
Marcel Zondag

